

A groundbreaking collaboration enabling value added innovations in security and safety

Bosch Building Technologies, Hanwha Techwin, Milestone Systems, Pelco™ by Schneider Electric and VIVOTEK Inc. are founding members supporting the launch of The Open Security & Safety Alliance. This alliance represents leading companies in the security, safety, building automation solutions and associated industries.

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The Open Security & Safety Alliance ('the Alliance') is a non-profit, non-stock corporation that brings together like-minded organizations in order to outline specifications for a common standardized platform for security and safety solutions which are accessible for everyone.

Background

The Alliance was formed in reaction to today's market characterized by the continued evolution of the Internet of Things and the aggregation of data. Security and safety solutions are fragmented due to a lack of collaborative approach to common challenges including cyber security and common operating systems. This is holding back innovation and seamless integration.

Many market players are competing on technical topics that do not necessarily make a significant difference for customers. The market needs a new direction, a framework that will enable the industry to focus on innovation and developments that add real value for customers.

Purpose

The Alliance brings together organizations that recognize the need for a new market direction and who are willing to contribute to the framework, providing standards and specifications for common components including an industry specific operating system, IoT infrastructure, collective approach for data security and privacy, and a drive for improved levels of performance. This framework will help the market and parties involved to focus on the aspects that really add value for their customers and open up new application possibilities, even beyond security and safety. The key tasks of the Alliance are:

- Create and promote the use of commonly-agreed standards, best practice and specifications.
- Address commonly-agreed challenges shared by the players in the industry, like data security and privacy.
- Enable market players to focus on innovative solutions which their customers find of higher value.

Members will see accelerated innovation, more commercial opportunities, and an enhanced level of trust for security and safety solutions.

For the industry, by the industry

Over the last year, the founding members have been working closely together and discussing with over 50 companies, varying from early adopters to established technology companies, to verify initial concepts. System integrators and distributors have been consulted to ensure that the Alliance covers the needs of all relevant parties. This initial input will help shape the standards and specifications that will eventually be consolidated in the Alliance framework.

Starting off with the five founding members Bosch Building Technologies, Hanwha Techwin, Milestone Systems, Pelco™ by Schneider Electric and VIVOTEK Inc. and early adopters including Ambarella Inc., Anixter Inc., AndroVideo, Kings Security Systems Ltd and NetApp, the global alliance will focus on building standards, specifications, best practices, references and implementation guidelines. Together, the members of the Alliance can combine knowledge, expertise and experience in order to achieve mutual goals and create a new approach to the market.

Membership is now open for organizations interested in joining the Open Security & Safety Alliance and interested parties can find the membership details and more about the activities of the Alliance at www.opensecurityandsafetyalliance.org.

Editorial note:

For more information about this press release, please contact:

Open Security & Safety Alliance
2400 Camino Ramon, #375
San Ramon, CA 94583, USA
Phone: +1 925-275-6628
E-mail: communications@opensecurityandsafetyalliance.com

Appendix: Quotes from founding members members of the Open Security & Safety Alliance

Gert van Iperen, representative from Bosch Building Technologies: “It’s been clear in recent years that our industry needs an initiative such as the Open Security & Safety Alliance in order to put in place commonly-agreed standards and specifications to support an improvement in the services and solutions offered. Although the members of this alliance are competitors, we collectively owe it to our customers to raise the bar when it comes to areas such as data security, performance, quality of product and solution, and to drive a new level of innovation. We want the security and safety market to be a secure and attractive environment for investment for the future and believe the Alliance can play an important role.”

“Hanwha Techwin will exert our utmost efforts to drive the development of a brand new ecosystem that the Alliance pursues by contributing to the framework of the Alliance and working closely with diverse applications and solution providers. We look forward to the Open Security & Safety Alliance that will bring a new breath to the security and related industries through constant innovation,” says Jonguk Kim, Director of R&D Center, Hanwha Techwin.

Bjørn Skou Eilertsen, CTO, Milestone Systems says: “We believe that intelligent solutions are the key to creating innovative business processes and a safer world. Accelerating innovation within our community and enabling community solutions based on elements from various partners to work seamlessly together is the optimal way for the industry to maximize the value it brings to the customers and thus expand its opportunities. The Alliance plays an important role in making this happen, and we are excited to be part of it.”

“Pelco is delighted to be a core player in a major open industry initiative around the IoT that will turn around the way our industry is approaching operational efficiency. I’m personally pleased to be part of the Board of the Open Security & Safety Alliance. We’ve been preparing for this launch for almost a year and I’m looking forward to welcoming new members to this alliance.”, says Jean-Marc Theolier, CEO, Pelco.

“With the emergence of Artificial Intelligence (AI) and IoT, security and safety products are no longer within closed architectures but moving toward a more open, intelligent, and fast-evolving system. The Alliance framework will allow talented players, no matter the company size, across different sectors, to easily join and work together to drive innovation, and thus provide jumping growth for the industry, and benefit users with true values. We are happy to be one of the contributors in this important venture,” said Owen Chen, Chairman and CEO, VIVOTEK Inc.



From left to right: Jean-Marc Theolier, CEO Pelco™ by Schneider Electric, Owen Chen, Chairman VIVOTEK Inc., Bjørn Skou Eilertsen, CTO Milestone Systems, Gert van Iperen, representative Bosch Building Technologies and Jong-Uk Kim, Director of R&D Center, Hanwha Techwin.